FOREVER OUR RIVERS FOUNDATION FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2021

TABLE OF CONTENTS

	<u>PAGE</u>
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses	5
Statement of Cash Flows	6
Notes to Financial Statements	7

Ayako D. Saito, CPA, PLLC Phone 970.260.7483 adsaitocpa@msn.com

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Forever Our Rivers Foundation

Opinion

We have audited the accompanying financial statements of Forever Our Rivers Foundation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Forever Our Rivers Foundation as of December 31, 2021, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Forever Our Rivers Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Forever Our Rivers Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks.

Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.

- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of Forever Our Rivers Foundation's internal control.
 Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Forever Our Rivers Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Leadville, Colorado March 21, 2022

applead laite. CPA, PLLC

FOREVER OUR RIVERS FOUNDATION STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021

ASSETS

CURRENT ASSETS	
Cash and Cash Equivalents	\$ 102,816
Grants Receivable	200,000
TOTAL CURRENT ASSETS	302,816
NON-CURRENT ASSETS	
Investments with Donor Restrictions	1,370,132
TOTAL ASSETS	\$ 1,672,948
LIABILITIES AND NET ASSET	<u>s</u>
NET ASSETS	
Net Assets without Donor Restrictions	\$ 302,816
Net Assets with Donor Restrictions	1,370,132
TOTAL NET ASSETS	1,672,948
TOTAL LIABILITIES AND NET ASSETS	\$ 1,672,948

FOREVER OUR RIVERS FOUNDATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2021

		Without Donor Restrictions		With Donor Restrictions		Total
SUPPORT	-	_	•	_		
Contributions	\$	118,516	\$	1,700,000	\$	1,818,516
Royalty		2,000		0		2,000
Investment Income		0		21,501		21,501
Net Assets Released from Restrictions		425,759		(425,759)		0
TOTAL SUPPORT		546,275		1,295,742		1,842,017
EXPENSES						
Program Services		261,943		0		261,943
Supporting Services						
Management and General		44,512		0		44,512
Fundraising		5,337		0		5,337
TOTAL EXPENSES		311,792	_	0		311,792
INCREASE (DECREASE) IN NET ASSETS BEFORE GAIN ON SALE OF ASSETS		234,483		1,295,742		1,530,225
GAIN ON SALE OF ASSETS		6,365		0	_	6,365
INCREASE (DECREASE) IN NET ASSETS		240,848		1,295,742		1,536,590
BEGINNING NET ASSETS		61,968	_	74,390		136,358
ENDING NET ASSETS	\$	302,816	\$	1,370,132	\$	1,672,948

FOREVER OUR RIVERS FOUNDATION STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021

	PROGRAM SERVICES	GENERAL ADMIN.	F <u>U</u>	<u>NDRAISIN</u> G	TOTAL EXPENSES
Salaries	\$ 33,460	\$ 15,443	\$	2,574	\$ 51,477
Payroll Taxes	2,962	1,367		228	4,557
Employee Benefits	1,673	772		129	2,574
	38,095	17,582		2,931	58,608
Accounting	0	6,481		0	6,481
Bank Charges	0	105		0	105
Business Registration Fee	0	75		0	75
Consulting	58,494	15,312		1,278	75,084
Conferences	1,704	0		0	1,704
Depreciation Expense	3,724	1,719		287	5,730
Grants Awarded	151,369	0		0	151,369
Insurance	1,994	921		153	3,068
IT and Communications	831	363		61	1,255
Marketing and Branding	3,699	508		0	4,207
Occupancy	585	570		45	1,200
Office Expense	149	98		8	255
Payroll Processing Fees	826	608		64	1,498
Travel	 473	 170		511	 1,154
TOTAL EXPENSES	\$ 261,943	\$ 44,512	\$	5,337	\$ 311,792

FOREVER OUR RIVERS FOUNDATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2021

CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$	1,536,590
Adjustments to Reconcile Change in Net Assets to		
Net Cash Provided by Operating Activities:		
Depreciation		5,730
Gain on Sale of Assets		(6,365)
Unrealized and Realized (Gain) Loss from Investments		(16,062)
(Increase) Decrease in:		
Accounts Receivable		(200,000)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		1,319,893
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of Investements	(1,386,804)
Proceeds from Sale of Investments		32,734
Proceeds from Sale of Assets		21,300
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(1,332,770)
NET INCREASE (DECREASE) IN CASH		(12,877)
CASH AND CASH EQUIVALENTS - BEGINNING		115,693
CASH AND CASH EQUIVALENTS - ENDING	\$	102,816
	Φ.	
Interest Paid During the Year	\$	0
Income Tax Paid During the Year	\$	0
CASH PRESENTED ON STATEMENT OF FINANCIAL POSITION		
Cash and Cash Equivalent	\$	102,816
Restricted Cash		-
	\$	102,816

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the Organization's significant accounting policies applied in the preparation of the accompanying financial statements follows:

Organization

Forever Our Rivers Foundation (the Organization) was incorporated in Colorado on August 9, 2016. The Organization was established to promote public connection to rivers, to enhance riverside habitat, and improve river aesthetics. The Organization will accomplish this mission by protecting and restoring rivers through a competitive grants program to nonprofit organizations, state and local communities, and educational institutions for projects such as, but are not limited to; riverside invasive plant control, river trail construction, public access and boat launch area improvements, interpretative signage, water transactions to enhance river flows, and wildlife habitat restoration.

The Organization was funded by individual donations, corporate royalties and donations, and grants from for profit and non-profit entities. The Organization is actively recruiting new donors and companies to partner and pay royalties in 2022. The Organization's budget has been modified to include the hiring of a marketing expert.

The financial statements of the Organization have been prepared on the accrual basis in conformity with generally accepted accounting principles which require the use of accounting estimates as disclosed in these footnotes. The Organization's year end is December 31. The significant accounting policies followed are described below to enhance the usefulness of the financial statements.

Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents.

Property, Equipment, and Depreciation

Property and equipment are recorded at cost or at the estimated fair market value on the date of the donation. Property and equipment with a cost or estimated fair market value of \$5,000 or more is capitalized.

Depreciation of property and equipment is provided on a straight-line basis over the estimated useful lives of the assets. These range from five to seven years for vehicles. When assets are sold or otherwise disposed of, the cost and related depreciation are removed from the accounts, and any resulting gain or loss is included in the statement of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

Investments

The Organization records investment purchases at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. Net investment return/(loss) is reported in the statement of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Net Asset

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets, if any, are recognized as restricted revenue when received and released from restrictions when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue and Revenue Recognition

The Organization recognizes royalty income. The royalty income stream for the Organization is based on the concept that a private foundation can derive a significant part of its annual income from royalties received from trademarking and licensing a distinguishable name/graphic that companies want to be associated with. The Organization is applying this approach with a trademark name/graphic that clearly identifies with the river conservation goal that responds to a market objective that companies want to portray; e.g., a concern their customers value and appreciate.

The Organization's royalty rate structure is substantially less, in the range of 0.015% to 0.25%, than other royalty structures that range up to 10% of the products value.

The Organization's trademarked graphic depicts corporate commitment to healthy river systems. The Organization would receive annual royalty payments under license agreements for companies to display the graphic on their products and/or marketing materials. Trademark approval was received by the U.S. Patent and Trademark Office on November 20, 2018 (Reg. No. 5,609,869).

The fee structure is based on the value of the trademarked graphic negotiated between the Organization and interested companies and is of a sliding scale based on companies' gross revenue.

Royalty income is received when the negotiated agreements with the companies are signed. It is the Organization's policy to be flexible about the duration of the agreement, it can be for one year or longer. The payment arrangement can also be flexible, either annual payment or quarterly payment. These are negotiated before the agreements are signed. The Organization recognizes royalty income as exchange transactions over the periods specified in the agreements. Amounts received in advance are deferred to the applicable period.

Contributions

The Organization recognizes contributions when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional grants receivable, that is, those with a measurable performance or other barrier, and a right of return, if any, are not recognized until the conditions on which they depend have been substantially met.

Donated Services and In-Kind Contributions

Volunteers contribute significant amounts of time to our program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. The Organization records donated professional services at the respective fair values of the services received. No significant contributions of such goods or services were received during the year ended December 31, 2021.

Grant Expenses

Grant expense is recognized in the period the grant is awarded and the grantee has returned grant agreement letters, provided the grant is not subject to future conditions. Conditional grants are recognized as grant expense and as a grant payable in the period in which the grantee substantially meets the terms of the conditions. Grants payable that are expected to be paid in future years are recorded at the present value of expected future payments.

Advertising Costs

Advertising costs are expensed as incurred, and approximated \$4,207 during the year ended December 31, 2021.

Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among program services and supporting services benefited. Such allocations are determined by management on an equitable basis.

Expenses	Method of Allocation
Salaries and Benefits	Time and Effort
Insurance	Time and Effort
IT and Communication	Time and Effort
Depreciation	Time and Effort
Occupancy	Time and Effort
Office Expense	Time and Effort
Interest	Time and Effort
Travel	Time and Effort

Income Taxes

The Organization is exempt from income tax under IRC section 501(c)(3), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. The Organization is also subject to federal excise taxes imposed on private foundations. The excise tax is imposed on net investment income, as defined under federal laws, which includes interest, dividends, and net realized capital gains, less expenses incurred in the production of investment income. For the year ended December 2021, the Organization had no investment income, therefore had no excise tax. The Organization has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Financial Instruments and Credit Risk

The Organization manages deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by us to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Organization has not experienced losses in any of these accounts. Credit risk associated with grant receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from governmental agencies supportive of our mission.

NOTE 2 - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31, 2021:

Financial Assets at Year End:	
Cash and Cash Equivalents	\$102,816
Grants Receivable	200,000
Restricted Investment	1,370,132
Total Financial Assets	1,672,948
Less Amounts Not Available to be Used within One Year	
Net Assets with Donor Restrictions	1,370,132
Less Net Assets with Purpose Restrictions to be Met in Less Than a Year	(275,000)
•	1,095,132
Financial Assets Available to Meet General Expenditures Over the Next	
Twelve Months	<u>\$577,816</u>

The Organization's goal is generally to maintain financial assets to meet 6 months of operating expenses (approximately \$100,000).

NOTE 3 - FAIR VALUE MEASUREMENTS AND DISCLOSURES

The Organization reports certain assets at fair value in the financial statements. Fair value is the price that would be received to sell an asset in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets that we can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly. These include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, inputs other than quoted prices that are observable for the asset, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset. In these situations, we develop inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to our assessment of the quality, risk, or liquidity profile of the asset.

All the Organization's investment assets are classified within Level 1 because they comprise open-end mutual funds with readily determinable fair values based on daily redemption values. The Organization has no Level 2 or 3 investments.

The following table presents assets measured at fair value on a recurring basis at December 31, 2021:

	<u>Level 1</u>
Money Market	\$150,028
Equity Mutual Funds	255,339
Bond Mutual Funds	964,765
Total	\$1,370,132

NOTE 4 – GRANTS RECEIVABLE

Grants receivable are estimated to be collected within a year from December 31, 2021 and 100% of it is from one grantor.

NOTE 5 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods at December 31, 20X1:

Subject to Expenditure for Specified Purpose:

4Rivers Stewardship

\$1,370,132

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose as follows for the year ended December 31, 2021:

Satisfaction of Purpose Restrictions:

4Rivers Stewardship Grant Awards Given	\$151,369
4Rivers Stewardship Operation	200,000
Staff Payroll	<u>74,390</u>
Total	<u>\$425,759</u>

NOTE 6 – ROYALTY INCOME

The following table provides information about significant changes in deferred revenue for the year ended December 31, 2021:

Deferred Revenue, 12-31-2020	\$0
Revenue recognized that was included in deferred revenue	
At the beginning of year	(2,000)
Increase in deferred revenue due to cash received during the year	2,000
Deferred Revenue, 12-31-2021	\$0

NOTE 7 - IN-KIND DONATION

The Organization received very small amount of donated advertising services for the year ended December 31, 2021. It is included in contribution support on the Statement of Activities.

NOTE 8 - LEASES

The Organization leases a storage space on month-to-month basis in Grand Junction, CO. Total lease expense was \$1,200.

NOTE 9 - PENSION PLAN

The Organization sponsors a Section 403(b) salary reduction plan that covers all eligible employees. Employees may contribute up to \$19,500 per year. The Organization contributes up to 5% of each employee's salary. The Organization contributed \$2,574 to the plan for the fiscal year ended December 31, 2021.

NOTE 10 - SUBSEQUENT EVENT

Subsequent events were evaluated through March 21, 2022, which is the date the financial statements were available to be issued.

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (COVID-19) as a pandemic which continues to spread throughout the United States and the World.

The ultimate disruption which may be caused by the outbreak is uncertain and it may have additional adverse effect on the Organization's financial position, operations and cash flows.